



ULSTER HALL

PRICING POLICY 1 APRIL 2010 - 31 MARCH 2011

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ALL CHARGES ARE EXCLUSIVE OF VAT (UNDER REVIEW)

MAIN HALL	Mon-Thurs	Mon-Thurs	Fri-Sun	Fri-Sun
	2 Session	3 Session	2 Sessions	3 Sessions
Category A				
Entertainment Commercial Events (note 11)	£1,800	£2,250	£2,000	£2,500
Business Hire (note 12)			£2,040	£2,550
Category B				
Entertainment charity and frequent use by commercial promoter (A- 20%)	£1,450	£1,800	£1,600	£2,000
Business Hire Association and charity discount			£1,632	£2,040
Category C				
Education / community(A- 30%)	£1,300	£1,600	£1,400	£1,750
Category D				
Rig/rehearse rate all users (A-50%)	£1,000	£1,250	£1,000	£1,250
Business Hire set-up rate			£1,020	£1,275
Gala Dinner Package (note 13)				
Business Hire gala dinner				£3,650

	increase of 2% on 2009
	reduction
	hold at 2009 rate
	additional information

MISCELLANEOUS CHARGES

1. Extra Charge for seat removal / standing concert

(All Categories)

£600**ROOM HIRE**

Where available, individual rooms may be hired for rehearsals, conferences, talks, presentations, exhibitons, etc.

Name of Room	<u>Meeting Rooms 1-3</u>	
	Per Full day (1	£224
	Per part day (8 hours)	£184
	Per half day (4 hours)	£102

The Group

Hire of Group:	
Per day (8 hou	£510
Per half day (4	£255

EQUIPMENT HIRE

Refer to technical schedule

NOTES:

- Note 1 **Sessions are 09:00 to 13:00; 14:00 to 18:00; 19:00 to 23:00.**
- Note 2 First 1.5 hours of get out are included in the basic rate of hire.
- Note 3 Events are not permitted to continue after 23:00 without written permission from the Manager.

- Note 4 **Additional usage surcharge for each full or part hour: £300**
- Note 5 Main Hall hire charges include the use of Dressing Rooms as available.
- Note 6 Standard Box Office Commission charged on ticket sales at 10%.
Multi-concert rates are as follows:
Up to 5 events - 10%
From 6 to 10 - 7.5%
From 11 to 19 - 6%
20 events and over - 5%
20 events and over - 5%
- Note 7 **Ticket Printing - 21p per ticket.**
- Note 8 Performing Rights Society charges - at the appropriate rate will be applied to box office receipts.
- Note 9 Merchandise and/or programmes sold by Ulster Hall staff are subject to a 25% plus VAT commission charge.
- Note 10 Merchandise may be sold by or on behalf of artistes at the Ulster Hall subject to payment of a facility fee. The fee is charged according to the size of audience, as follows:
- | | |
|-----------|----------------------|
| Up to 500 | £100 plus VAT |
| Over 500 | £200 plus VAT |
- Note 11 **Commercial entertainment hire fee includes room hire,**

Stage Manager and appropriate number of FOH staff only. See technical schedule for additional staff and technical equipment hire fees.

Note 12

Grand Hall business hire fee includes lectern, PA system and 3 mics, white overhead and front stage lighting and 1 technician for set-up and operation.

Note 13

Gala Dinner Rate includes seat removal and return, tables, chairs. 2 lecterns, PA system with use of 4 wired mics, white overhead and front stage lighting

and 1 technician for set-up and operation. Use of Group as private reception area.

Use of 3 dressing rooms.

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